

INGRESOS OPERACIONALES																	
Ventas Netas (Ingresos Operacionales)	72,515,311	60,411,019	64,093,389	5,775,034	12,393,841	17,872,765	23,435,904	29,092,028	34,723,583	40,479,588	46,445,862	52,643,266	58,903,442	65,352,911	71,841,074	74,500,000	75,800,000
Otros Ingresos Operacionales	2,238,755	2,745,321	2,863,022	92,793	97,194	151,192	198,190	282,225	343,046	393,732	1,135,658	2,349,377	2,448,103	2,547,820	2,657,329	4,600,000	4,800,000
TOTAL INGRESOS BRUTOS	74,754,066	63,156,340	66,956,411	5,867,827	12,491,035	18,023,957	23,634,094	29,374,253	35,066,629	40,873,320	47,581,520	54,992,643	61,351,545	67,900,731	74,498,403	79,100,000	80,600,000
Costo de Ventas (Operacionales)	65,893,040	55,306,912	53,876,890	5,433,539	10,209,601	14,783,043	19,883,371	24,997,380	29,833,082	35,421,846	41,046,583	48,218,345	51,890,808	57,870,852	63,465,909	63,850,000	65,250,000
Otros Costos Operacionales	421,353	362,789	389,103	37,986	45,486	112,142	168,282	168,282	202,175	232,676	272,358	566,469	626,917	676,406	737,854	700,000	750,000
TOTAL COSTOS OPERACIONALES	-66,314,393	-55,669,701	-54,265,993	-5,471,525	-10,255,087	-14,895,185	-19,851,653	-25,165,662	-30,035,257	-35,654,522	-41,318,921	-46,784,814	-52,517,725	-58,347,258	-64,203,763	-64,550,000	-66,000,000
UTILIDAD BRUTA	8,439,673	7,486,639	12,690,418	396,302	2,235,948	3,128,772	3,782,431	4,206,871	5,030,372	5,218,798	6,262,598	8,207,649	8,833,820	9,553,273	10,294,640	14,550,000	14,600,000
Gastos de Ventas	5,911,345	5,739,227	6,522,675	558,349	1,149,787	1,625,624	2,136,699	2,886,890	3,124,840	3,663,440	4,142,494	4,351,858	4,915,272	5,495,724	6,079,659	6,800,000	7,150,000
Gastos de Administración	4,756,742	4,428,419	5,405,088	405,490	826,414	1,224,535	1,584,029	2,034,759	2,522,879	3,015,969	3,456,097	3,841,056	4,279,267	4,730,730	5,184,901	5,500,000	5,650,000
Gastos de Ganancia (Pérdida) por Venta de Activos	954,085												125,000	250,000	375,000		
UTILIDAD OPERATIVA	2,976,607	1,031,980	1,060,838	62,474	151,353	201,883	320,878	773,205	998,130	1,029,733	1,163,764	1,711,290	2,091,514	2,473,238	2,854,962	400,000	420,000
Ingresos Financieros	464,632	358,490	410,942	72,283	98,731	138,190	174,684	235,599	271,430	677,541	714,269	771,350	779,350	787,350	795,350	98,000	100,000
Gastos Financieros	208,148	85,163	66,825	206	206	1,819	5,589	22,725	24,263	24,263	24,379	24,440	31,440	38,440	45,440	88,000	90,000
Participación en los Result. de Partes Interesadas, Por Metod. Participación																	
Ganancias (Pérdida) por Instrumentos Financieros Derivados																	
RESULTADO ANTES DE PARTICIPAC.Y DEL IMP.TO.RENTA	514,155	-1,169,642	1,963,217	-432,966	509,645	614,867	551,676	473,021	626,150	222,400	517,862	2,473,135	2,603,705	2,788,967	3,009,952	2,660,000	2,230,000
Participaciones de los Trabajadores	12,967	9,939	73,594	7,378	7,378	14,756	22,134	29,512	36,690	44,268	44,268	44,268	50,671	57,074	63,477		
Impuesto a la Renta	63,184	56,847	419,488	46,481	46,481	92,962	139,443	185,924	232,405	278,886	278,886	278,886	319,224	359,562	399,900		
UTILIDAD (PERDIDA) NETA DE ACTIVIDADES CONTINUAS	438,004	-1,236,228	1,470,135	-486,845	455,786	507,149	390,099	257,585	356,055	-100,754	194,508	2,149,981	2,233,810	2,382,331	2,546,575	2,660,000	2,230,000
Gastos (Gasto) Neto de Operaciones en Descontinuación																	
UTILIDAD (PERDIDA) NETA DEL EJERCICIO	438,004	-1,236,228	1,470,135	-486,845	455,786	507,149	390,099	257,585	356,055	-100,754	194,508	2,149,981	2,233,810	2,382,331	2,546,575	2,660,000	2,230,000

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